



## 1998 MARKETING AGREEMENT PIONEER® VARIETY SOYBEANS

DESIGNATED ELEVATOR: \_\_\_\_\_ VARIETY: 9322 ACRES: \_\_\_\_\_

This agreement is made and entered into by and between Pioneer Hi-Bred International, Inc., hereinafter called "Pioneer," and the undersigned, hereinafter jointly and severally called the "Grower", whereby the parties agree that the Grower will produce and sell to the Designated Elevator, and the Designated Elevator will purchase all the bushels of improved oil soybeans produced on the designated acres in accordance with the following:

- The soybeans will be identity preserved from planting through delivery to the Designated Elevator.
- The Grower agrees to sell all of the soybeans produced to the Designated Elevator. All marketing activities and Grower payments will be handled between the Grower and the Designated Elevator.
- A grower incentive of \$0.40 per bushel will be paid on the total identity preserved bushels delivered by each grower. Incentive will be paid at the time of settlement by the Designated Elevator.
- Growers are eligible for additional bonus premiums of \$.06 to \$.36/bu. direct from DuPont, based on qualifying purchases of DuPont Crop Protection Chemicals in both soybeans and corn. Please contact your local DuPont Field Sales Representatives for additional information.
- Grower agrees to abide by the additional "Production Requirements" on the reverse side of this agreement incorporated herein by this reference.
- Pioneer may assign this agreement to Optimum, LLC., a joint venture company responsible for managing the oils program.

### ACCEPTED BY:

#### GROWER

(Please print) \_\_\_\_\_

Address: \_\_\_\_\_

Phone: (\_\_\_\_\_) \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

#### LANDLORD

(Crop Share Only) \_\_\_\_\_

Address: \_\_\_\_\_

Phone: (\_\_\_\_\_) \_\_\_\_\_

#### PIONEER SALES REPRESENTATIVE

Name: \_\_\_\_\_

Town: \_\_\_\_\_

Phone: (\_\_\_\_\_) \_\_\_\_\_

ID#: \_\_\_\_\_

### ACCEPTED BY:

PIONEER HI-BRED INTERNATIONAL, INC.  
Nutrition & Industry Markets  
7100 NW 62<sup>nd</sup> Ave., P. O. Box 1100  
Johnston, IA 50131-1100  
Phone: 1-800-356-0393